Artificial Intelligence: Your Partner in Pipeline Success GoodTherapy

February 28, 2024



Today's Agenda









Marketing Material & Generating Customers

- Digital Marketing: Social Media, Blog Scripting, Video Scripting, etc.
- ChatGPT uses and runthrough
- Al Video Generation

Automated Client Journey

What happens after a possible client fills out a form?

Automated Email Cadences

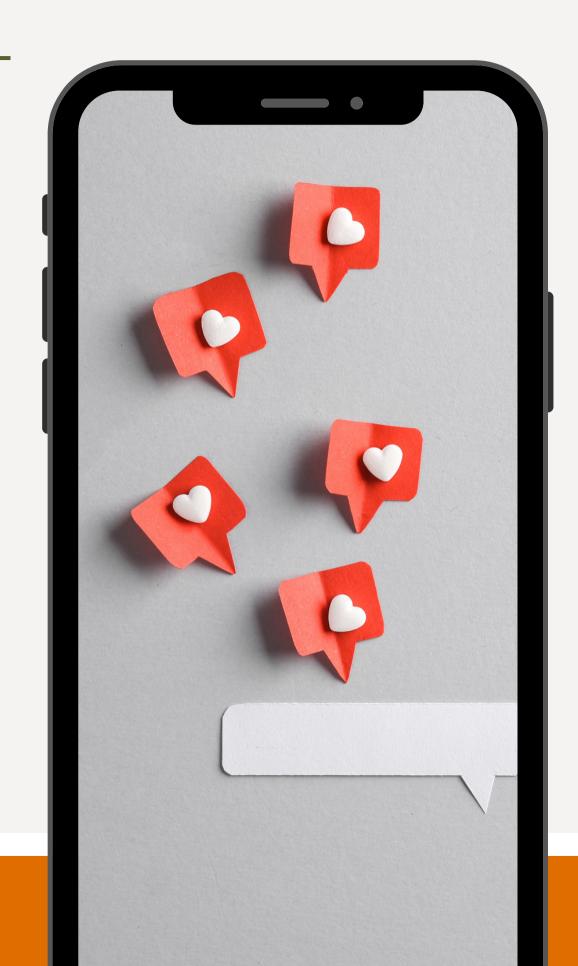
- How to qualify someone to be in an email audience
- Mailchimp automated email journies

Q&A

Marketing Material & Generating Customers

How can you use AI to generate marketing materials?

- Social Media Creation
- Social Media Planning/Calendar
- Video Scripting
- **Blog Scripting**



Popular Social Media Channels

Social Channels Described



Instagram

- Primarily 1 image or a series of images
- Video engagement is constantly growing
- Skimmable, easy to read content.

 Intent to share, like, comment.
- Ask questions, provide insight, etc.
 - Millenial + audience



Facebook

- Share blogs and events.
- Sharable and easy to comment on.
 Video is growing.
- Promote conversation, engage in though provoking content.
- Boomers and Gen X



LinkedIn

- Network of professionals
- content. ie, papers, guides.
- Video is growing.
- Intent to show expertise, results, webinars, etc.
- Millenial + audience.

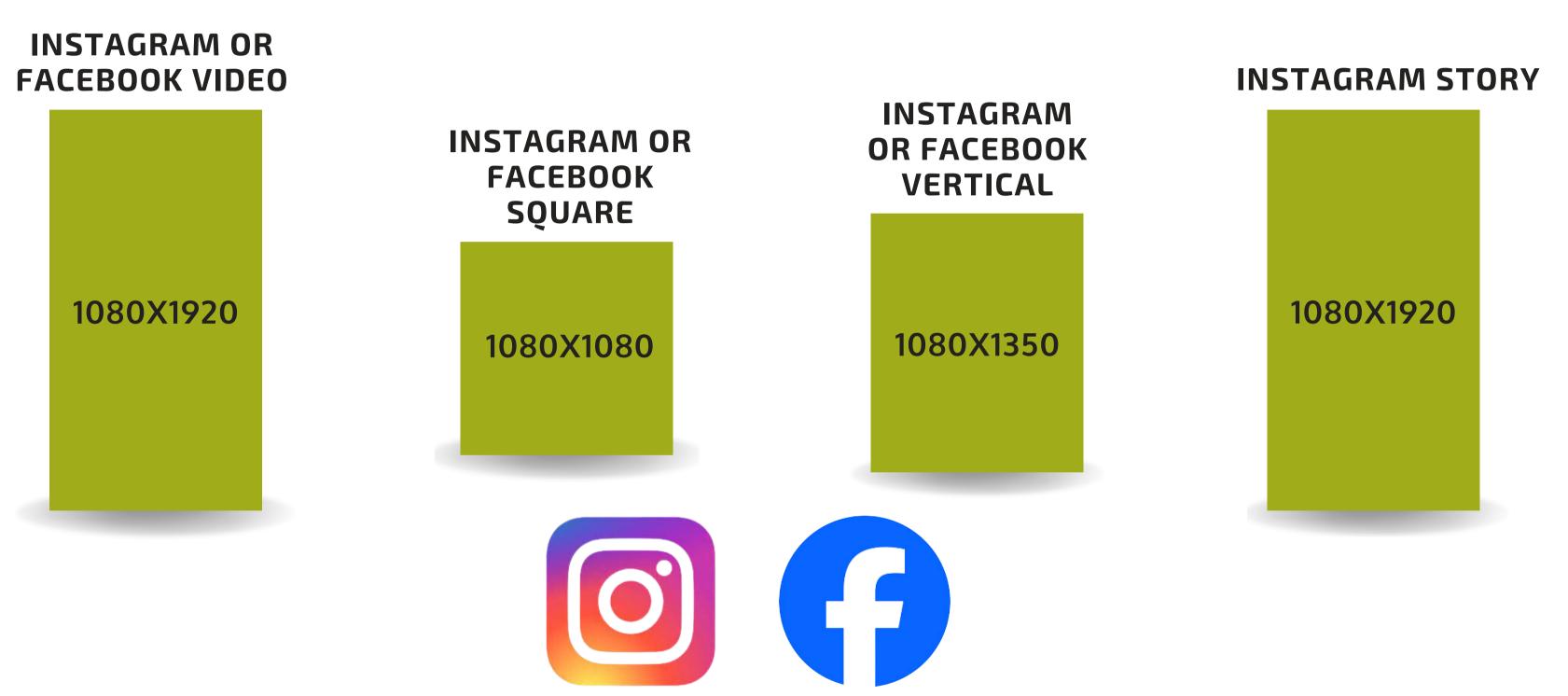


Twitter

- Short form content.
- Images, but mostly text posts.
- Good for engaging on trending topics and or news.
- Millenial + audience.

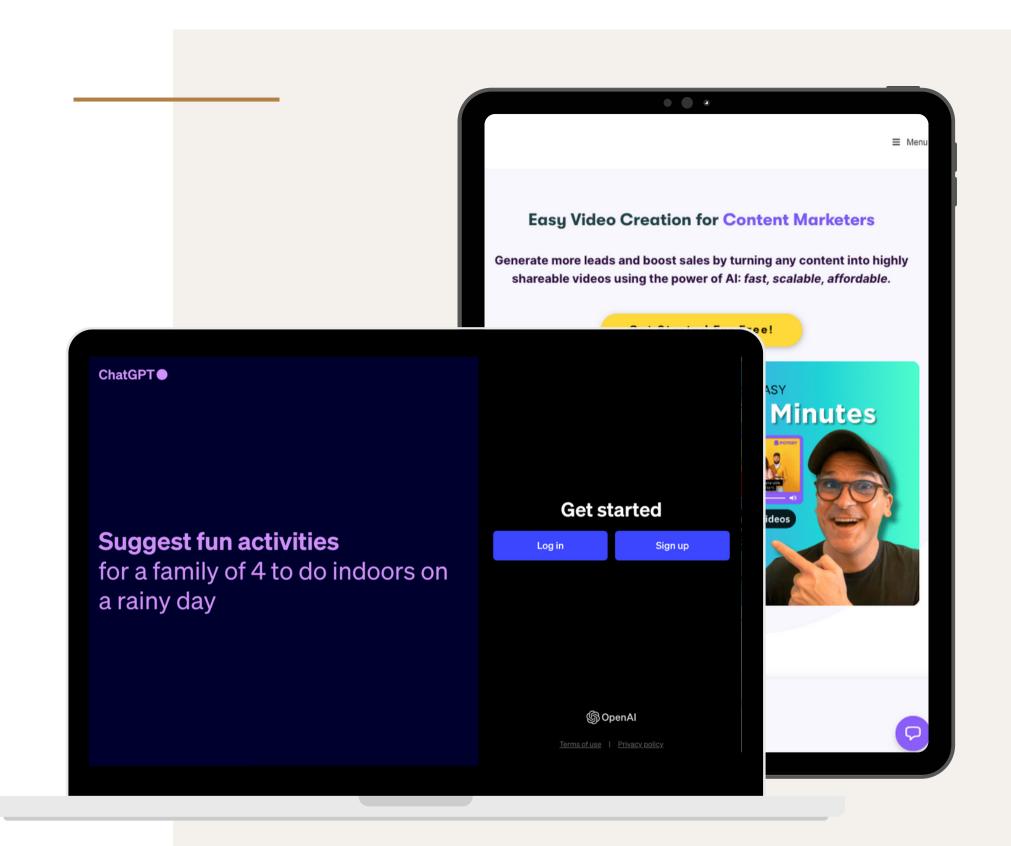
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Popular Social Media Post Sizes for Facebook and Instagram



Popular Al Platforms

- ChatGPT
- Pictory
- Google Al
- Canva Al



AI for Social Media Creation and Automation



- Great for blog writing, social copy, idea generation, etc.
- The more information you give the better.
- Never post directly what is provided, always edit and change what is necessary.







Canva

- Awesome tool for social posts, copy editing, etc.
- Has an AI feature to create social posts with ease

Pictory

- Turn text into a video in just minutes.
- Uses existing stock to create personalized videos

Google

- Text-to-image technology
- Great for blog writing, social copy, idea generation, etc.
- Never post directly what is provided, always edit and change what is necessary.

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Al for Email Automation

Front Desk by Good Therapy

- Simple, all-in-one CMS for sole practioners.
- Low-cost.
- Payment processing, notes, client reminders, etc.
- Available through GoodTherapy Pro Membership.



- Great for creating email automation
- Can create different email journeys for different types of customers
- Can schedule out email campaigns

Automated Email Cadences

Email Marketing - Map the Client Journey



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